

Beyond Hello: How to Spot the Hidden Messages in Everyday Conversations (Paperback)



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(Verner Langworth III)

BEYOND HELLO: HOW TO SPOT THE HIDDEN MESSAGES IN EVERYDAY CONVERSATIONS (PAPERBACK)



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Trial Advantage Inc., United States, 2014. Paperback. Book Condition: New. 216 x 140 mm. Language: English . Brand New Book ***** Print on Demand *****.On any given day, we engage in dozens of conversations. We exchange huge quantities of information. Yet, all too often, we miss some of the most important data present during these everyday exchanges. Seemingly inconsequential conversational behaviors, often overlooked, can convey volumes about the attitudes at work between two people. Is the boss really as much of a friend as he or she says? Is your love interest signaling that you're an equal partner or that he/she has the upper hand in the relationship? Even more important, how do you come across - as an equal or a superior? This book explores the micropolitics of conversation, in particular the five vital clues of conversation, both verbal (the words we choose and the subject matter we discuss) and nonverbal (the seat we choose and how often we make eye contact or touch).



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